



## PRESS RELEASE

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### **CCSS Systems Management Solutions 'ServerProven' for iSeries Say IBM**

Gillingham, Kent, UK, November 2002 –The entire product range from CCSS, one of the leading IBM eServer iSeries software developers, has been awarded the ServerProven status from IBM. Solutions bearing the ServerProven emblem represent software applications that run on the IBM eServer (iSeries in this case) and have been verifiably implemented with success by existing customers.

The ServerProven status also admits the CCSS product range (QSystem Monitor, QMessage Monitor and QRemote Control) into the IBM eServer Solution Connection program. This initiative connects 'best-of-breed' software solutions with a wide variety of valuable IBM resources that can position customers to make better-informed solution decisions. What's more, through the program, customers can take advantage of special offers that can enhance their solution implementation and lower their total solution cost.

Managing Director for CCSS, Ray Wright, believes the real strength of the program lies in the independent vote of confidence from existing customers: 'Leading software developers like CCSS are joining the program to highlight the real-world effectiveness of their solutions. Existing customers are in the best position to judge the value of a solution – if it has been proven to save them time, money and help them utilise their resources more efficiently then that's the best endorsement we could hope for. I think new customers will appreciate this as a true value added service with the associated IBM special offers.'



CCSS Systems Management solutions have a particularly strong customer base in the financial, manufacturing, pharmaceutical and outsourcing industries. QSystem Monitor offers iSeries performance monitoring and reporting; QMessage Monitor provides networked message escalation and management and QRemote Control allows users to manage the iSeries remotely via SMS messaging technology, bringing the power to manage the iSeries into the palm of a user's hand. The solutions are sold directly in UK, USA and Germany and via an established agent network throughout other worldwide regions.

The new ServerProven status is the latest in a string of IBM driven accreditations. CCSS is an IBM advanced member of PartnerWorld for developers and each solution has been chosen for inclusion in the IBM Systems Management Partner Group. Ray Wright says, 'The market is becoming increasingly crowded with iSeries products, we believe that customers need to easily identify high quality, proven solutions - programs such as this go a long way to support those leading products and bring them a degree of added visibility.'

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