

PRESS RELEASE

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For Immediate Release**

CCSS Adds Value to IBM's ServerProven Offers for iSeries Customers

Gillingham, Kent, UK, April 2004 – CCSS, a systems management software developer and an IBM Business Partner, today announced new incentives for IBM eServer iSeries customers looking to take advantage of IBM ServerProven offers.

U.S. and Canadian customers who purchase an IBM ServerProven solution will be eligible for a rebate of up to \$20,000 USD on new qualifying iSeries systems, as part of this IBM-sponsored sales initiative. In addition, UK customers may be eligible for as much as £7,000 in free consultancy services when purchasing ServerProven solutions.

The total CCSS portfolio of iSeries ServerProven solutions, which includes QSystem Monitor, QMessage Monitor and QRemote Control, come with value-add offers linked to the rebates. As part of their rebate, customers who choose QSystem Monitor, the performance monitoring and reporting solution, will receive a 10% discount on the first order. Those who select QMessage Monitor, the message escalation and management solution, will receive the equivalent licence for QRemote Control, a mobile systems management solution that gives customers the power to manage the iSeries network directly from their mobile phone, at no extra cost.

While the IBM rebate offer only extends to U.S. and Canadian customers, and its consultancy services offer to UK customers, CCSS's individual offers are global in scope. Managing Director Ray Wright explains, "IBM's rebates provides us the perfect opportunity to reach new customers and add value to the new iSeries servers they purchase. Our plan is to extend the CCSS offers to

customers around the world whether they were making use of IBM's promotional offers or not. This way, everyone can benefit from the quality and expertise that comes with ServerProven solutions. All they need to do is quote the reference number in advertisements when contacting us."

QSystem Monitor provides users with centralised, real-time performance monitoring for single, multiple and complex LPAR iSeries environments. The wealth of features includes management summary reporting, Service Level Agreements, extensive disk analysis and historical 'drill down' disk information. QMessage Monitor automates the messaging requirements down to a 'management by exception' environment, allowing operators to make best use of their time. Features include escalation procedures, event monitoring, authorisation lists and a looping job monitor. QRemote Control breaks down geographical hindrances and allows managers to remain mobile whilst receiving, responding and replying to critical messages directly from their mobile phone.

CCSS is an IBM Business Partner and member of the IBM eServer Tools Network Group. The Company has headquarters in UK, USA and Germany and a worldwide agent network.

Full details of the IBM's ServerProven Rebate for US and Canadian customers can be found here:

<http://www-3.ibm.com/fcgi-bin/common/ssi/ssialias?subtype=ca&infotype=an&appname=iSource&supplier=897&letternum=ENUS303-196> (terms and conditions apply)

Full details of IBM's ServerProven Consultancy offer can be found here: <http://www-1.ibm.com/servers/solutions/finder/CSFServlet.wss?mvcid=campaign&packageid=1000&campid=S482DC>

(terms and conditions apply)

For more information about this press release please contact Greer Hahn: news@ccssltd.com

CCSS (Europe) Ltd 6 The Courtyard Gillingham Business Park Gillingham Kent ME8 0NZ England.

Tel: +44 (0) 1634 370 444 Fax: +44 (0) 1634 370 555

Email: info@ccssltd.com Web site: www.ccssltd.com

CCSS (USA) Corporation 3737 Glenwood Avenue Suite 100 Raleigh NC 27612 USA

Tel: +1 919.573.6126 Fax: +1 919.573.6026

Email: us.sales@ccssltd.com Web site: www.ccssltd.com

CCSS Deutschland GmbH Hinter Hoben 149 53129 Bonn Germany.

Tel: +49 (0)228 9168-207/-417 Fax: +49 (0) 228 9168-102

Email: Info@CCSSEurope.de Website: www.ccssltd.com